## **Product Switch Range**

**Existing Customers** 



- All information correct as at 13/09/2023
- Lending Fee £195 (due on completion but payment can be deferred until mortgage fully repaid)
- After the initial fixed rate period, all our residential mortgages revert to the Bank of Ireland Standard Variable Rate (SVR), which is currently
  8.04%, and all our Buy-to-Let mortgages revert to 9.74%, which is Bank of England Base Rate plus 4.49%, for the rest of the mortgage term.

## **Standard Mortgage Product Range**

#### 85% Loan to Value Fixed Rates

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.25% fixed	31/10/2025	8.0% APRC	£995	3% until 31/10/2024 then 2% until 31/10/2025	8FY
2 Year	6.50% fixed	31/10/2025	7.9% APRC	£0	3% until 31/10/2024 then 2% until 31/10/2025	8FZ
5 Year	5.60% fixed	31/10/2028	7.1% APRC	£995	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GA
5 Year	5.72% fixed	31/10/2028	7.1% APRC	£0	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GB
7 Year	5.37% fixed	31/10/2030	6.6% APRC	£995	4% until 31/10/2027 then 3% until 31/10/2029 then 2% until 31/10/2030	8GC
7 Year	5.57% fixed	31/10/2030	6.6% APRC	£0	4% until 31/10/2027 then 3% until 31/10/2029 then 2% until 31/10/2030	8GD

#### Representative Example:

A mortgage of £108,661 payable over 21 years initially on a fixed rate for 2 years at 6.25% and then on the lender's current standard variable rate of 8.04% for the remaining 19 years would require 24 monthly payments of £778 and 226 monthly payments of £888.

The total amount payable would be £220,583 made up of the loan amount plus interest (£110,732), product fee (£995), valuation fee (£0), funds transfer fee (£0), legal fee (£0) and lending fee (£195).

The overall cost for comparison is 8.0% APRC representative.

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# **Standard Mortgage Product Range**

### All Loan to Value Fixed Rates

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.55% fixed	31/10/2025	8.0% APRC	£0	3% until 31/10/2024 then 2% until 31/10/2025	8GE
5 Year	5.80% fixed	31/10/2028	7.1% APRC	£0	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GF

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# Help to Buy Mortgage Guarantee Product Range

### 85% Loan to Value Fixed Rates

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.65% fixed	31/10/2025	8.0% APRC	£0	3% until 31/10/2024 then 2% until 31/10/2025	8GS
5 Year	5.87% fixed	31/10/2028	7.3% APRC	£0	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GT

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# First Start Mortgage Product Range

### 85% Loan to Value Fixed Rates

Term	n Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.65% fixed	31/10/2025	8.0% APRC	£0	3% until 31/10/2024 then 2% until 31/10/2025	8GQ
5 Year	5.87% fixed	31/10/2028	7.3% APRC	£0	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GR

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# **Buy to Let Product Range - ICR (Interest Cover Ratio)**

### 75% Loan to Value Fixed Rates

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.55% fixed	31/10/2025	9.4% APRC	£995	3% until 31/10/2024 then 2% until 31/10/2025	8GG
5 Year	6.10% fixed	31/10/2028	8.0% APRC	£995	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GH

### **All Loan to Value Fixed Rates**

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.74% fixed	31/10/2025	9.2% APRC	£0	3% until 31/10/2024 then 2% until 31/10/2025	8GJ
5 Year	6.19% fixed	31/10/2028	7.9% APRC	£0	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GK

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## **Buy to Let Product Range - Top Slicing**

#### 75% Loan to Value Fixed Rates

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.55% fixed	31/10/2025	9.4% APRC	£995	3% until 31/10/2024 then 2% until 31/10/2025	8GL
5 Year	6.10% fixed	31/10/2028	8.2% APRC	£995	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GM

#### **All Loan to Value Fixed Rates**

Term	Rate	End Date	Overall Cost for Comparison	Product Fee	Early Repayment Charge	Code
2 Year	6.74% fixed	31/10/2025	9.3% APRC	£0	3% until 31/10/2024 then 2% until 31/10/2025	8GN
5 Year	6.19% fixed	31/10/2028	8.2% APRC	£0	4% until 31/10/2025 then 3% until 31/10/2027 then 2% until 31/10/2028	8GP

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